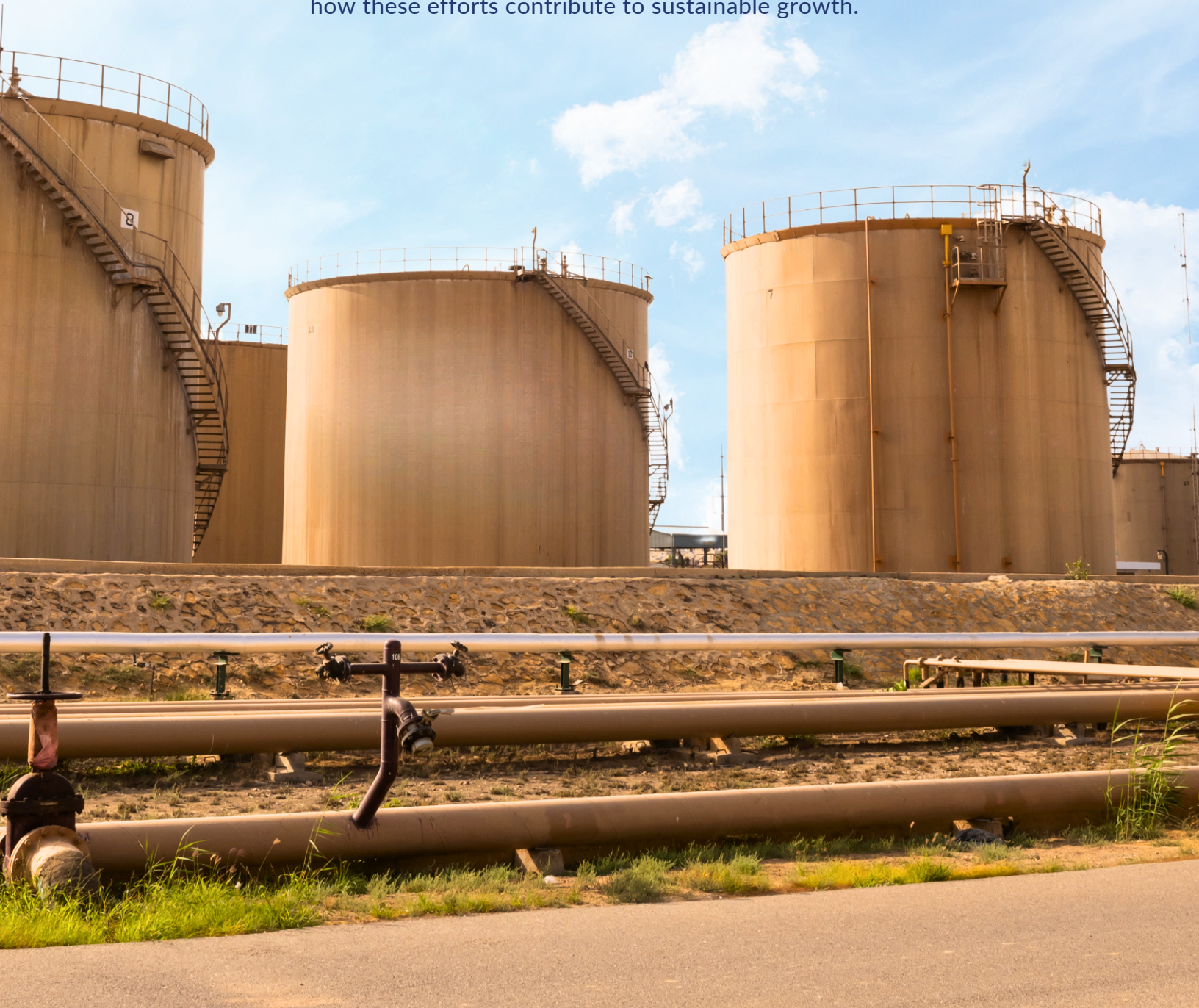


CHRONICLES



Advancing Innovation, Sustaining Growth

Highlighting PRL's continuous strides in innovation, particularly through the Refinery Expansion and Upgrade Project (REUP), and how these efforts contribute to sustainable growth.



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Message from the Chairman

Greetings,

As we reflect on the past year, I am immensely grateful for the robust growth and resilience demonstrated by PRL. Our journey through 2024 was marked by significant strategic advancements, notably the progress in our Refinery Expansion and Upgrade Project (REUP). This initiative is future-proofing our operations and contributing to the sustainability of the energy sector.

I extend my heartfelt thanks to our dedicated employees, stakeholders, and partners, whose tireless efforts have been instrumental in reaching our goals. Looking forward, we are excited about the opportunities to further integrate sustainability into our core operations, ensuring that we continue to create value responsibly.

As we continue through 2025, I wish everyone a year filled with prosperity, joy, and outstanding achievements.



Tariq Kirmani

Chairman, Pakistan Refinery Limited

From the desk of the MD/CEO

Dear Colleagues and Partners,

Looking back over the past year, I am immensely proud of the agility and innovation that have characterized our operations at PRL.

Our enhanced processes have significantly boosted efficiency and transparency, embodying our strategy of leveraging cutting-edge technology to refine our business operations. Additionally, the ongoing advancements in our Refinery Expansion and Upgrade Project (REUP) have been crucial in elevating our operational capabilities and environmental compliance.

Your dedication and hard work form the cornerstone of our success. I am confident that together, we will continue to achieve exceptional results. Thank you for your steadfast commitment and significant contributions to PRL's success. Let's maintain our momentum and continue to push the boundaries of what we can achieve.

Here's to another year of remarkable accomplishments in 2025.



Zahid Mir

Managing Director & Chief Executive Officer, Pakistan Refinery Limited

PRL Marks a 123% Profit Increase in FY24

A Year of Exceptional Financial Growth

In a remarkable financial turnaround, PRL has reported a significant surge in profitability for the fiscal year ending June 30, 2024. The company's profit after tax soared by 122.6% year-on-year to Rs 4.06 billion, up from Rs 1.82 billion in the previous fiscal year, demonstrating robust growth and operational efficiency.

This outstanding financial performance has prompted PRL's directors to declare a final cash dividend of Rs 2 per ordinary share, marking a noteworthy return to its shareholders. The earnings per share (EPS) also substantially increased, climbing to Rs 6.45 from Rs 2.90 in the prior year. PRL's revenue from contracts with customers grew by 16.7% year-on-year, amounting to Rs 305.54 billion compared to Rs 261.86 billion in the same period last year. This increase in top-line growth was complemented by a cost of sales rise of 14.1%, but the revenue growth outpaced the increase in costs, leading to a 106.7% improvement in gross profit, which reached Rs 15.09 billion in FY24.

The company also reported enhanced gross margins, improving to 4.9% from 2.8% in the previous year, reflecting effective cost management and operational efficiency. Expenses and Other Income Administrative expenses saw a 29.4% year-on-year increase to Rs 1.26 billion while selling and distribution expenses rose by 33.6% to Rs 668.59 million. Despite these increases, PRL managed other operating expenses which rose significantly by 176.66%, demonstrating the impact of broader economic factors on operational costs. Additionally, other income for the fiscal year increased to Rs 4.43 billion, up from Rs 4.07 billion in FY23, contributing positively to the bottom line.

PRL's finance costs decreased by 6.9% year-on-year, at Rs 3.79 billion compared to Rs 4.07 billion in the previous fiscal year. However, the company faced a sharp increase in taxation, paying Rs 2.65 billion against Rs 573.24 million in the corresponding period last year, an increase of 362.5%.

As PRL navigates through its fiscal strategies and operational enhancements, the company remains committed to maintaining its trajectory of growth and profitability.

PRL's Production Overview

Striking Growth in HSD and MS Production

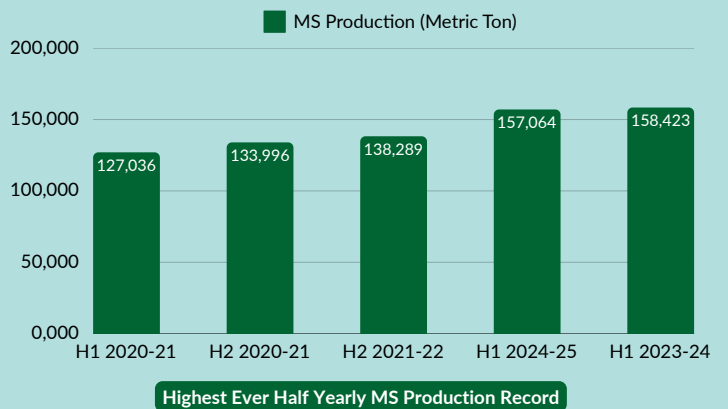
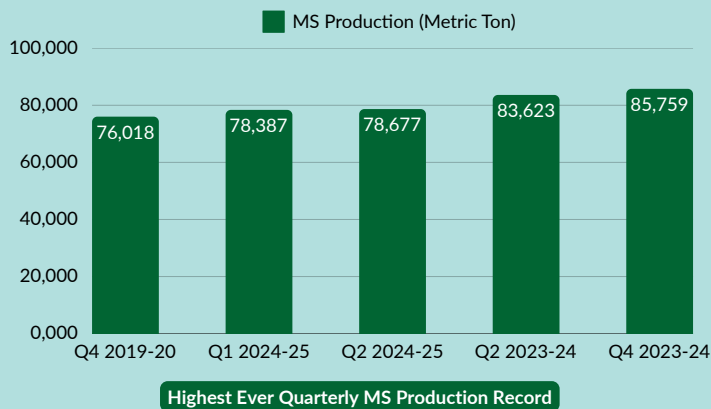
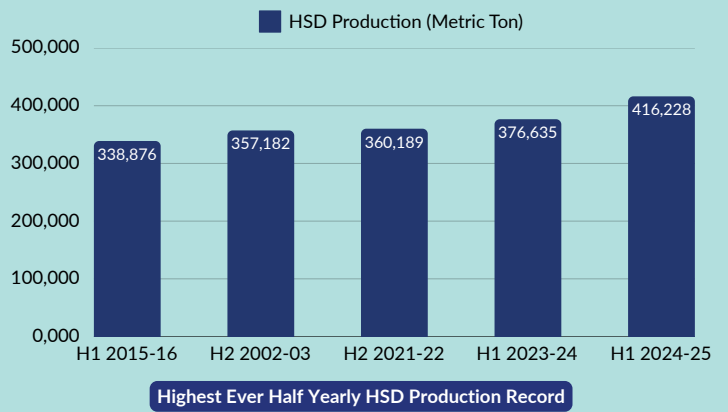
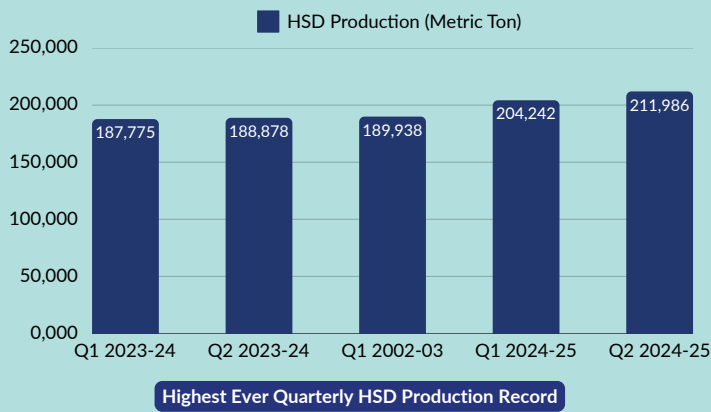
In the first two quarters of FY 2024-25, PRL demonstrated exceptional growth in production metrics, particularly in High-Speed Diesel (HSD) and Motor Spirit (MS) production. The data reveals significant advancements that underscore PRL's commitment to enhancing operational efficiency and output.

Quarterly and Half-Yearly HSD Production Surge: The production of HSD saw a remarkable increase, with quarterly figures reaching up to 211,986 metric tons in the first quarter of 2024-25—an all-time high for PRL. This was followed by a strong second quarter, maintaining high production levels at 204,242 metric tons. The cumulative impact was most evident in the half-yearly data, where a record-breaking 416,228 metric tons were produced in the first two quarters combined, showcasing a consistent rise in operational efficiency and market supply capability.

Consistent Rise in MS Production: Similarly, the production of Motor Spirit (MS) displayed a steady increase. The quarterly analysis for the last quarters of 2024 shows an upward trajectory, with production peaking at 85,759 metric tons by the year's fourth quarter. This growth continued robustly into 2025, aligning with PRL's strategic focus on meeting the rising energy demands with high-quality fuel products.

HSEQ and Operational Data: A Commitment to Safety and Excellence PRL's commitment to health, safety, environmental, and quality (HSEQ) standards remains unwavering, with a 100% compliance rate in emission and effluent control, highlighting its dedication to environmental stewardship. The operations achieved a commendable plant availability rate of 100%, ensuring uninterrupted production. The safe working hours also reached a significant milestone of 6.49 million, reflecting PRL's rigorous safety protocols and its focus on ensuring a hazard-free working environment.

These production achievements are not just numbers; they reflect PRL's strategic initiatives to enhance capacity and efficiency across its operations.



Collaborative Leap

PRL and ED Holding Sign Key NDA for Refinery Project



In a strategic move to enhance the Refinery Expansion and Upgrade Project (REUP), PRL has entered into a Non-Disclosure Agreement (NDA) with ED Holding. This partnership marks a significant step in safeguarding and facilitating the seamless exchange of sensitive information vital for the project's advancement.

The collaboration with ED Holding is part of PRL's broader strategy to engage with leading industry partners to leverage external expertise and insights. This ensures that PRL can implement the REUP with the highest standards of efficiency and innovation. The NDA underscores the commitment of both entities to maintain confidentiality and integrity throughout the project's development phases.

The REUP is a transformative initiative aimed at doubling PRL's processing capacity from 50,000 barrels per day to 100,000 barrels per day and transitioning the refinery to a more advanced configuration. This upgrade is crucial for PRL to produce higher-quality, environmentally-friendly fuels and reduce the production of high-sulfur fuel oil.

By securing this agreement with ED Holding, PRL not only protects its proprietary information but also strengthens its operational capabilities through collaborative expertise. This partnership is expected to enhance the project's execution by enabling a robust exchange of knowledge and technical know-how.

New Horizons in Refinery Upgradation

PRL and Asia Petroleum Sign MoU



PRL announced a strategic partnership with Asia Petroleum Limited, marked by the signing of a Memorandum of Understanding (MoU) by PRL's Managing Director, Mr. Zahid Mir, and Asia Petroleum Limited's CEO, Mr. Khawar Abbas Jillani.

This partnership aims to enhance PRL's refinery capabilities and integrate sustainable practices into its operations. The MoU provides a framework for future cooperation, particularly in upgrading facilities and boosting operational efficiency. Through collaboration with Asia Petroleum Limited, PRL plans to leverage advanced, environmentally friendly technologies to address the pressing environmental and energy challenges in the industry.

This initiative not only aligns with PRL's long-term strategy to enhance processing capabilities but also underscores a shared commitment to regional economic development and environmental stewardship.

PRL at ADIPEC



PRL made a significant impact at ADIPEC 2024, engaging in strategic B2B meetings alongside leading Pakistani energy firms. The conference highlighted advancements in cleaner technologies and energy security, offering PRL a prime platform to showcase its commitment to sustainable energy and to explore new investment opportunities.

Enhanced Security and Performance

PRL Revamps IT Data Center



PRL has successfully completed a comprehensive renovation and revamp of its IT Data Center, elevating the facility to modern standards of security and efficiency. This significant upgrade introduces an advanced Environmental Monitoring System (EMS) and a robust Data Center (DC) Firewall, both equipped with real-time digital dashboarding capabilities.

Key Upgrades and Their Benefits:

1. Environmental Monitoring System (EMS):

- **Temperature and Humidity Management:** The EMS is calibrated to regulate temperature and humidity within the data center, maintaining optimal conditions for hardware and preventing damage from overheating or moisture.
- **Monitoring and Alerts:** This system provides real-time data and alerts concerning environmental variables such as temperature, humidity, and water leakage. Quick response to these alerts helps prevent system failures and ensures continuous operations.

2. Data Center Firewall:

- **Network Security:** The newly installed DC firewall enhances network security by controlling both inbound and outbound traffic based on predefined security rules. This measure is crucial in preventing unauthorized access and safeguarding sensitive data.
- **Threat Detection:** With advanced threat detection capabilities, the firewall is equipped to identify and mitigate potential cyberattacks, including Distributed Denial of Service (DDoS) attacks and intrusion attempts.
- **Network Segmentation:** The firewall facilitates network segmentation, allowing for the isolation of sensitive data from less critical areas. This segmentation is vital for enhancing data security and compliance with industry standards.

These technological advancements are a testament to PRL's ongoing efforts to adopt cutting-edge technologies that support our operational excellence and strategic business goals.

Employee Spotlight



Syed Faisal Aziz
Senior Manager Inspection



I embarked on my professional journey with PRL in July 2004, joining as a fresh trainee engineer with a heart full of ambition and a drive to learn. Over the years, PRL has been more than just a workplace; it has been a platform of immense learning, growth, and opportunity.

My initial years were spent understanding the core of refinery operations. I had the privilege of working in various key areas, including the Rotary section, Stationary Section, and contributing to the Refinery Upgrade Project – Isomerization Unit. Each role offered a unique set of challenges and learning experiences, pushing me to constantly evolve and refine my expertise.

The most significant phase of my journey came when I joined the Inspection Section in 2017. Here, I developed a deep understanding of equipment performance, plant integrity assessment methodologies, and compliance—skills that have been crucial in climbing the professional ladder. My key accomplishments in the inspection section include the successful transition from a manual inspection database to a seamlessly integrated digital system, facilitated by the implementation of the Inspection Database Management System (IDMS). Additionally, I played a pivotal role in the adoption and execution of the Risk-Based Inspection (RBI) methodology, which empowered us to systematically evaluate and prioritize asset integrity, thereby refining inspection strategies and significantly bolstering the reliability of critical equipment.

One of the highlights of my career has been the opportunity to interact with professionals worldwide. PRL has opened doors for me to travel abroad for critical inspections and procurement of equipment/materials, exposing me to international best practices and innovative technologies. These experiences have broadened my horizons, allowing me to bring back knowledge that contributes to PRL's excellence and growth.

Looking back, my journey with PRL has been nothing short of extraordinary. It has been a place where I honed my skills, embraced challenges, and grew both professionally and personally. The refinery's dynamic environment, combined with the trust placed in me by leadership, has been instrumental in shaping the professional I am today.

As I continue this journey, I remain committed to contributing to PRL's mission and fostering the same spirit of growth and learning that has brought me to this milestone. PRL is not just a refinery; it is a foundation where careers are built, experiences are gained, and legacies are created.



5 Million Safe Man-Hours



PRL is proud to announce a major safety milestone: achieving 5 million safe man-hours. This accomplishment underscores our dedication to the highest safety standards and results from the collective efforts of our team, contractors, and stakeholders.

Celebrating this achievement, we distributed gifts and awards to employees to honor their contributions to our safety success. As we recognize the significance of this milestone, we remain committed to ongoing safety education and improvement.

PRL's Chief Speaks Dawn and Nukta Podcast Sessions

The MD and CEO of PRL, Zahid Mir, recently participated in podcasts hosted by Dawn and Nukta. These discussions focused on significant developments in the energy sector, PRL's strategic direction, and emerging industry trends. This engagement is part of PRL's ongoing effort to communicate its vision and operational excellence to a broader audience, including industry stakeholders and the general public.

The podcasts can be viewed by scanning the QR code below:



Revolutionizing Procurement at PRL with SAP Ariba



At PRL, we continually seek innovative solutions to enhance our operational efficiency and business practices. A significant leap forward in this direction is the implementation of SAP Ariba by our Contracts & Procurement department.

The decision to adopt SAP Ariba stemmed from our top management's vision to modernize and streamline procurement operations. Since its deployment, SAP Ariba has profoundly impacted our procurement processes with several noteworthy improvements:

- **Increased Work Efficiency:** SAP Ariba has automated numerous time-consuming tasks:
 - RFQs (Requests for Quotations) are now floated automatically, reducing manual input and speeding up the process.
 - The bid opening process is simplified, requiring just a click to access comprehensive bid information.
 - Communication with suppliers is faster and more transparent, thanks to the Ariba Message board which facilitates real-time interactions.
 - Overall activity flow has gained speed and transparency, ensuring that procurement operations run more smoothly.
- **Digital Record Keeping:** All procurement records and logs are now digitally recorded in the system, enhancing the reliability and accessibility of procurement data.
- **Enhanced Visibility and Tracking:** The platform provides excellent visibility and tracking capabilities, enabling better monitoring and management of procurement cases.

Since its launch in July 2024, SAP Ariba has processed approximately 430 of the 628 cases, demonstrating a significant adoption rate of around 70%. Additionally, the platform has seen the onboarding of 521 vendors, reflecting its effective integration and acceptance among our suppliers.

The deployment of SAP Ariba is not just a technological upgrade but a part of PRL's ongoing commitment to excellence. The Contracts & Procurement department is proud to spearhead this initiative, marking a new era of efficiency and innovation in procurement at PRL.

Award-Winning Reporting

PRL Recognised by ICAP and ICMA Pakistan



PRL is honored to announce its achievement of securing the 5th position in the Fuel & Energy Sector at the Best Corporate Report Awards 2023. This prestigious recognition, conferred by a joint committee of The Institute of Chartered Accountants of Pakistan (ICAP) and the Institute of Cost and Management Accountants of Pakistan (ICMA Pakistan), highlights PRL's unwavering commitment to transparency and excellence in corporate reporting.

This accolade is a testament to PRL's rigorous standards in financial reporting and its dedication to clear and effective communication with stakeholders. The award not only reflects the company's adherence to high reporting standards but also its dedication to maintaining accountability and integrity in its operational practices.

PRL's management and the entire team are committed to continuing these practices, ensuring that the company remains a benchmark for excellence in the energy sector.

Developing Leaders

Insights from EMPOWER Programme

Summan Saqlain, PRL's Learning & Development Manager, recently participated in the EMPOWER - Developing Leaders Programme, a collaboration between Jazz and LUMS. This initiative, led by Dr. Arif Butt and Dr. Muhammad AbdurRahman Malik, aims to enhance leadership skills, emphasizing innovation and adaptability.

Summan's experience at EMPOWER provided her with valuable insights into strategic thinking and networking, marking a significant step in her professional development. PRL supports such initiatives to prepare our employees for leadership roles, ensuring they are well-equipped to navigate the evolving business landscape.

PRL's Green Growth

A Commitment to Plant 200,000 Trees



PRL proudly announces its ongoing commitment to environmental conservation, having planted 160,000 trees over the past eight years with a remarkably low mortality rate of 20%. Our efforts are part of a broader initiative to bolster community well-being and sustainable practices.

Moving forward, we are dedicated to achieving a target of planting 200,000 trees by the end of 2025, in line with management's commitment to environmental stewardship. Our team is actively enhancing planting techniques to ensure the success and sustainability of this vital program, aiming to leave a lasting green legacy.



"One of the finest experiences for my personal & professional development. I discovered my blind spots and gained actionable insights. The most impactful element was the networking opportunities. As they say, 'Your network is your net worth'. It's been a life changing experience!"

SUMMAN SAQLAIN
Manager Learning & Development
Pakistan Refinery Limited

EMPOWER - DEVELOPING LEADERS PROGRAMME

Addressing Workplace Safety

PRL & PIP's Harassment Awareness Initiative



PRL, in collaboration with the Petroleum Institute of Pakistan (PIP), recently conducted an important awareness session on Workplace Harassment Awareness and Prevention. The session, led by experts from the Federal Ombudsman Secretariat for Protection Against Harassment at Workplace (FOSPAH), is a testament to PRL's dedication to creating a safe and inclusive work environment.

The training covered a range of topics including different types of harassment, the legal frameworks in place, and the dual responsibilities of employees and employers in maintaining a harassment-free workplace. Interactive case studies were a focal point of the session, offering participants practical insights and emphasizing the critical nature of understanding and actively preventing harassment.

This initiative reflects PRL's ongoing commitment to enhancing workplace safety and fostering a culture where all employees feel respected and secure. PRL continues to invest in such educational programs to ensure a well-informed and vigilant workforce, capable of contributing to a positive and professional workplace.

PRL's Values Roll-Out Sessions

PRL recently hosted transformative Values Roll-Out Sessions to deeply integrate our core values of Teamwork, Excellence, and Integrity into our organizational culture. These dynamic, full-day events featured interactive team-building exercises and goal-setting workshops, providing our employees with practical tools to align their personal goals with PRL's strategic vision.

The sessions underscored the importance of collaboration, personal excellence, and ethical conduct, reinforcing how these values drive our daily operations and contribute to a high-performing workplace culture.

PRL's Commitment to Education

Hosting Industrial Visit for Engineering Students



PRL in collaboration with the Petroleum Institute of Pakistan and NED University of Engineering and Technology, recently organized an industrial visit for engineering students. This initiative is part of PRL's commitment to nurturing the next generation of talent by providing them with a firsthand look at the operations within the energy sector.

During the visit, students gained a comprehensive understanding of the industry's dynamics, including an overview of safety protocols and the latest technological advancements in refining. The event aimed to bridge the gap between academic learning and practical application, offering students a deeper insight into the real-world challenges and opportunities in the energy industry.

PRL is dedicated to contributing to the development of Pakistan's young professionals and is proud to support their journey by offering such enriching experiences. This visit not only helps students in their educational endeavors but also prepares them for future professional roles, enhancing their readiness to contribute effectively to the industry.



ADVANCING INNOVATION, SUSTAINING GROWTH

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